

## adina hanza

Board member - Transgaz

Bucharest

# Contact information

#### Email:

Phone no:

City:

### **Professional experience**

Experience by department	Management: <b>18 years and 2 months</b> Marketing: <b>7 months</b>
Oct 2023- present 7 months	<b>Board member -Transgaz</b> Bucharest / Management / Oil / Gas
<b>May 2023 - present</b> 1 year	DEPUTY CEO-ROCA AGRI RDF Bucharest/Management/Agricultural Establishing, implementing and coordinating the development strategy of the holding together with the team in the holding as well as the teams in the 6 companies Acquired skills and competences: Management, Business development
May 2021 - May 2023 2 years 1 month May 2021 - 2023	Deputy CEO - RDF SA Arad   Management   Agriculture Acquired skills and competences: Leadership, Management, Team Management, Business development
May 2020 - May 2021 1 year 1 month Nov 2019 - May 2020 7 months	Operating Officer - RDF   Arad   Management   Agriculture   Established development strategy Strategy and business plan implementation   REB analysis, forecast vs current coordination of market research teams,   Internal audit, etc. <b>project manager - Expo Design System</b> Arad   Marketing   Advertising/ Marketing / PR   Project management from contracting, design, construction, implementation to final participation in international fairs

executive manager - WMG
Arad   Management   Advertising/ Marketing / PR
Coordination of sales, legal, accounting, creative, production departments
Negotiation of customer and supplier contracts
Cash flow monitoring
Public authority relations maintenance
Ensuring production flow
Acquired skills and competences: Corel, Office
marketing manager - LR
Arad   Management   Advertising/ Marketing / PR
Management of sales, production and development departments Customer portfolio development Negotiation of customer and supplier contracts Outdoor and indoor network development Obtaining authorizations and urban planning certificates necessary to develop the outdoor and indoor portfolio Coordination of atl and btl campaigns

### **EDUCATION**

2021 - 2021	Masters - University of Agronomic Sciences Bucharest Masterclass in business of agriculture   Bucharest
2010 - 2013	Faculty - Universitatea de vest economics   Arad
1997 - 2001	Faculty - Universitatea de vest Law   Arad

### Skills

#### General skills

Good analytical skills, Ability to mediate conflicts, Coordination and organizational skills, Adaptability and flexibility, Ability to multitask, Proactive, Positive attitude, Perseverance, Technical knowledge, Permits and authorizations

### Foreign languages

English: Intermediate

### Other information

#### Certifications

#### internal auditor obtained in May 2020

#### Driver's licence B category

obtained in 7 Jan 1999